



Travel Distance Summary Report

Sales Rep	Number of accounts	Total Distance in Miles	Average Distance to each account	Index *	15	244
Raymond	251	29,593	118	234		
Jones	299	26,551	89	210		
Rossi	208	24,577	118	195		
Seconi	203	15,036	74	119		
Kehoe	212	10,919	52	86		
Roberts	185	10,774	58	85		
Krueger	200	9,656	48	76		
Ferguson	182	9,498	52	75		
White	176	9,423	54	75		
Shea	214	9,387	44	74		
Lennon	216	8,281	38	66		
Smith	134	5,218	39	41		
Reid	209	4,668	22	37		
Witmer	106	3,280	31	26		

* An index of 100 would indicate a sales rep's total distance was equal to the average total distance for all sales reps (12,633 miles) . An index less than 100 indicates a rep's travel distance is less than 12,633 miles and above 100 indicates that a rep's travel distance is greater than 12,633 miles.